

Robin D.

Untapped Potential Candidate

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PROFILE

Financial professional recognized for outstanding customer service and deposit growth. Interested in new career potential exploring various work environments in different companies.

KEY SKILLS AND COMPETENCIES

- Finance
- Customer Service
- Membership Development and Networking
- Communication
- Microsoft Office and Proprietary and Off-the-Shelf Financial Software Proficiency

PROFESSIONAL EXPERIENCE

Simsbury Bank, *Senior Market Manager/Vice President* (2008-2017) Simsbury, CT
Led team to achieve goals through recruiting, training, and coaching. Establish and maintain positive customer relationships. Identify and develop new sales opportunities in the market.

Farmington Savings Bank, *Branch Manager/Assistant Treasurer* (1997-2008) Farmington, CT
Manage day-to-day sales, operations and business development within the branch. Created uniform customer service standards and branch policies and procedures throughout the branch system.

COMMUNITY EXPERIENCE

Avon Old Farms School Parents of Avon, *President* (2015-present)
Grew participation rates to increase fundraising dollars and increase membership.

Avon Chamber of Commerce, *President* (2011-2013)
Managed a 360+ member organization with networking events, opportunities for businesses to promotion, and membership growth initiatives to ensure a strong and healthy chamber.

EDUCATION AND CERTIFICATION

· **Finance** – Connecticut School of Finance & Management 2004

AWARDS

· *Community Bank Hero* - 2012 Community Bank Hero recognized by The Commercial Record
· *Loren Bristol Spirit Award*

HOBBIES/INTERESTS

Photographer for local sports teams. Developed shutterfly sharing site.